

Welcome to the Phase 1, Part 1 Training

What's New?

Date:

06.22.2020

By:

CVR Team





What's New?



MVA approves the following transactions for Dealers and Title Services

- ✓ State and local government
 - Title fees not to exceed \$100
 - Government entities do not pay tax or registration fees
- ✓ Maryland and out of state salvage branded title (salvage certificates excluded)

MVA approves In Transit Tags for Title Services

- ✓ In Transit Tags
 - Can be issued up to 10 days prior to the effective date
 - Valid for 14 days once tag becomes effective
 - Two reprints allowed for lost or stolen
 - Extensions are prohibited
 - Tag will be the same format as dealers use





What's New?



Transfers between Classes

- ✓ A, M, and EPO no longer require a complete repurchase
 - Additional time and/or weight differences will require payment
 - Excessive funds will be credited to the transaction for transfers from a heavier vehicle to a lighter vehicle
 - Customer will not have to apply for a refund

Tags

- ✓ In Transit tags and 60 day Temporary Tags will now have 8 digits instead of 7
- ✓ Bay and Agriculture tags for trailers, Agriculture Farm tags, State and Local government tags can be ordered
- ✓ When transferring tags, the list of available tags will include every plate type MVA offers, rather than A, M, EPO, ASP, MOL, etc.





What's New?



Additional changes

- ✓ Title and mailing addresses can differ from the owner address
 - Mainly for rural vehicle owners who use a PO Box
- ✓ Leases will allow two Lessees with both soundex numbers
- ✓ MVA will be managing year stickers and license plates
 - CVR will no longer calculate fees
 - o Fee's and taxes will be calculated by the state

Electronic submission of documents - Scanning

- ✓ During the Phase I rollout of Customer Connect, scanning is encouraged but not mandatory
- ✓ Original ownership document must be retained for a minimum of one year, if scanning is elected
- ✓ MVA requires the documents to be scanned within 3 business days after the transaction has been completed
- ✓ Document Imaging web service will accept late documents, as well as documents that are requested through the MVA's audit process

Real Time Transactions

- ✓ All transactions will be in real time to validate the information with MVA and will be visible to MVA and Law Enforcement
 - Exception: Offline Temp Tags





New required fields in CVR Connect



Owners screen

- ✓ Ownership document type
- ✓ Ownership document issue date and Jurisdiction
- ✓ Acquisition type (Gift, MD dealer, out of state dealer, and private sale)

Vehicle screen

- ✓ Use type
- ✓ Primary color
- ✓ Type
- ✓ Odometer date
- ✓ Insurance effective date
- ✓ Insurance code will include a five digit NAIC code

Lien Screen

✓ Lien amount

Tag screen

✓ Tag names have changed, MD Proud=Flag Tag, Bay Tag=Our Bay Standard, Ag tag=Standard Passenger Agriculture

Renewal screen

✓ Renewal transaction will require insurance effective date





Helpful Hints

- ✓ Clear as many pending deals as possible from your account prior to the rollout
- ✓ Any pending deals not finalized on or before July 1st will have to be backed out, and re-done after the go live date of July 6th
- ✓ After pending a deal you will be able to correct odometer info, sales price, insurance info, and lien holder
 - The correction button is being removed, but you will be able to make these corrections simply by going into the deal
- ✓ All other corrections will be considered back outs
 - Please verify the integrity of the information to avoid excessive back outs

Available Resources

- ✓ MVA Help Desk
 - Available to assist with errors







Welcome to the Phase 1, Part 2 Training

Transactions and System Changes

Date:

06.25.2020 CVR Team

By:

Phase I – Transactions & System Change

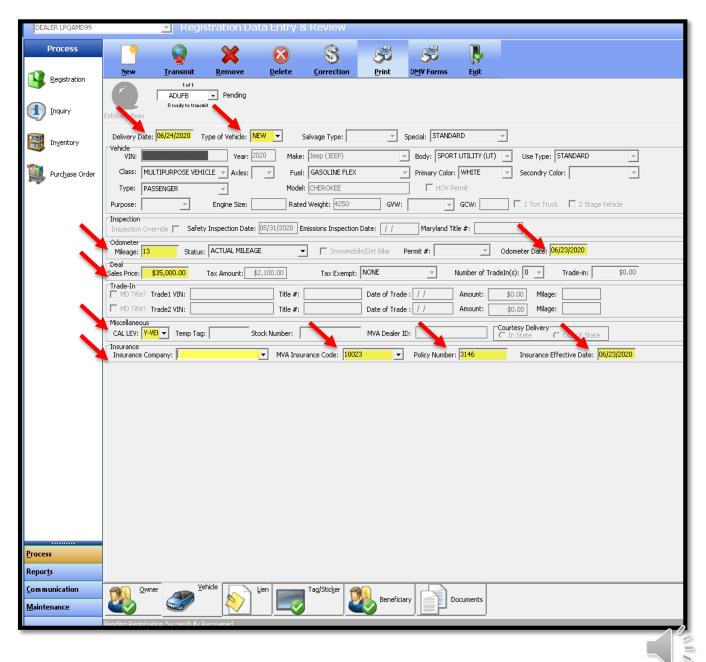


Corrections

Pending Title and Reg Transaction

What can be changed/corrected without having to do a back out correction

- ✓ Delivery Date
- ✓ Type of Vehicle
- ✓ Mileage
- ✓ Odometer Date
- √ Sales Price
- ✓ CAL LEV
- ✓ Insurance information
- ✓ Lienholder information



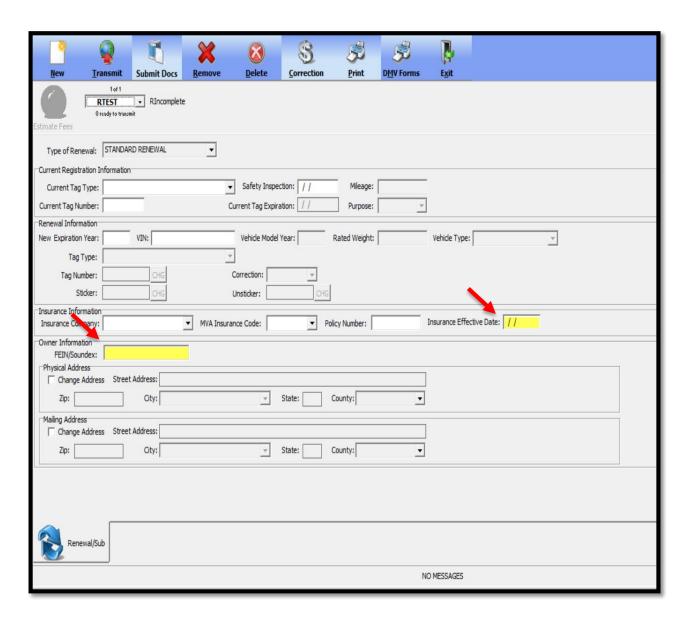


New Required Fields

Renewal Transaction

Additional fields are now required to complete a renewal

- ✓ Insurance Effective Date
- ✓ Insurance information will now be validated with participating insurance companies
- ✓ FEIN/SOUNDEX







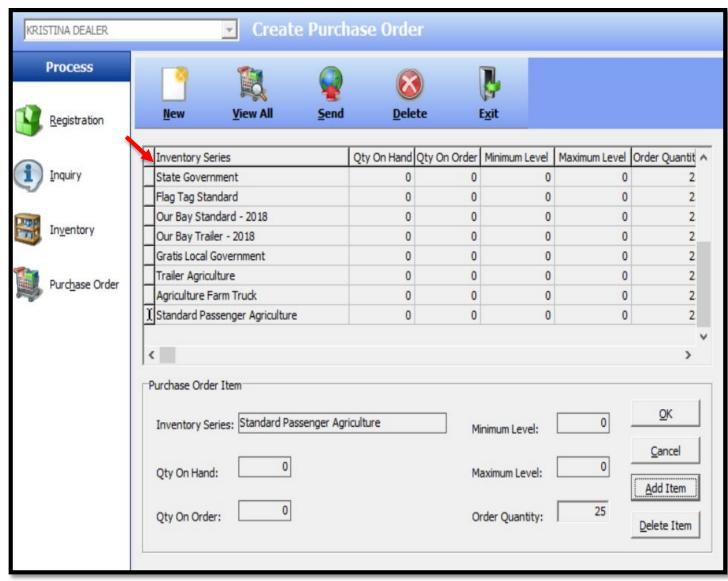
Tags and Plates

New Tag Names

- ✓ Flag Tag =
 - MD Proud
- ✓ Our Bay Standard -2018 =
 - Bay
- ✓ Standard Passenger Agriculture=
 - Agriculture

New Available Plates

- ✓ Bay and Agriculture for trailers
- ✓ Agriculture Farm Truck
- ✓ State and local Government



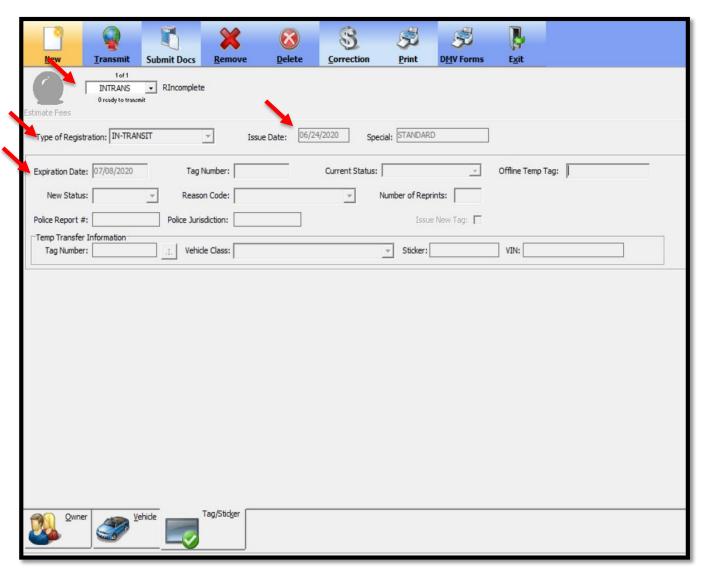




In Transit Tags for Title Services

New Transaction

- ✓ Must be out of state customer
- √ Valid for 14 days
- ✓ Can be issued up to 10 days prior to effective date
- ✓ Two reprints allowed
- ✓ Extensions are prohibited
- ✓ Ownership document information will be required







Welcome to the Phase 1, Part 3 Training

Temporary Tag Transfer Transaction

Date:

06.30.2020

By:

CVR Team

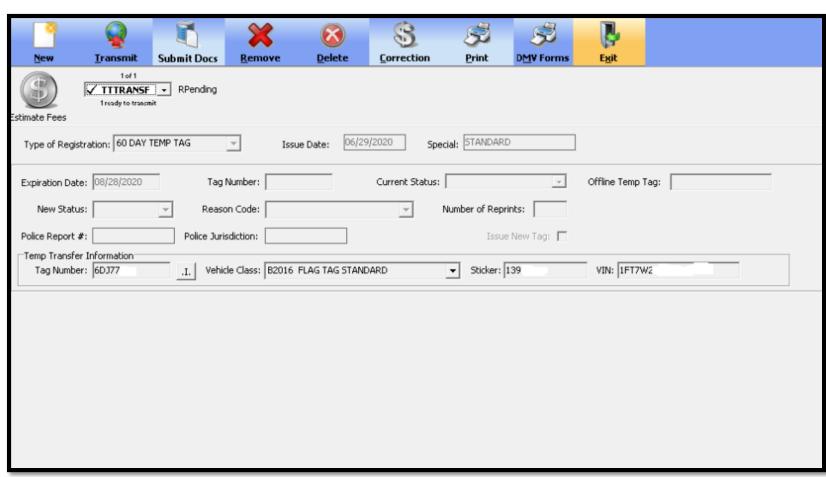
Phase I – Temporary Tag Transfer Transaction



New Transaction for Dealers

Temporary Tag Transfer Transaction replaces paper transfer slip

- ✓ Temporarily assign customers existing hard tag to their new vehicle
- Expiration date does not change
- ✓ Convenient for dealerships issuing Temp Tags at point of sale
- ✓ Title Clerk finalizes transaction at a later time



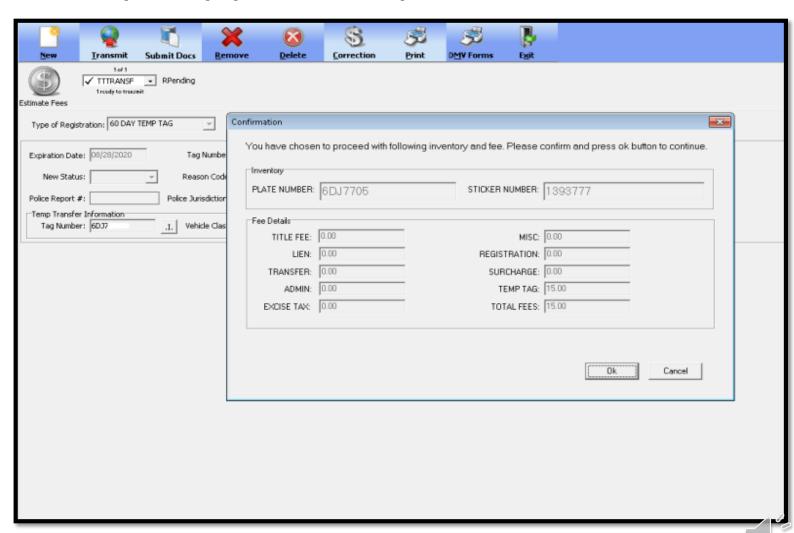




New Transaction for Dealers

Temporary Tag Transfer Transaction replaces paper transfer slip

✓ Temporary Tag fee remains \$15





Welcome to the Phase 1, Part 3 Training

Electronic Submission of Documents

Date:

06.30.2020 CVR Team

Bv:

Phase I – Electronic Submission of Document



Certified Scanners

- ✓ Fujistu 7160
- ✓ Fujistu SP 1130
- ✓ Epson DS 780N
- ✓ Scan option will be available for Pending and Completed deals
- ✓ Electronically submit documents for Deal Types that are manually submitted to MVA with bundle paperwork
- ✓ Driver Installation and Scan functionality is tested and certified on Window 10 OS only



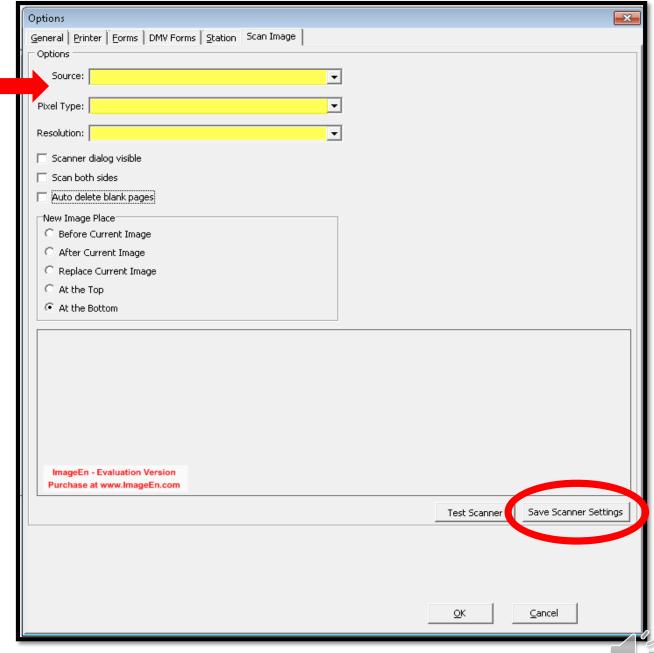




Scanner Settings in CVR

Step by Step

- 1. Go to Tools
- 2. Select Options
- 3. Select Scan Image
- 4. Select Scanner from Source dropdown
- 5. Pixel type is Black & White
- 6. Resolution is 200
- 7. Click "Save Scanner Settings"



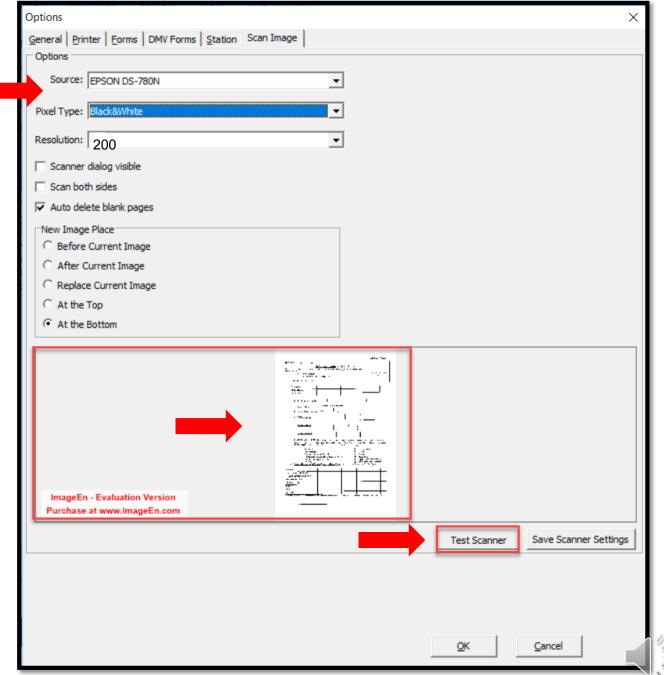


Testing Scanner

Once settings are saved

- 8. Insert documents
- 9. Click Test Scanner
- 10. Click OK to exit the Options screen

Scanned document will be displayed as shown





Scan tab will appear for Pending or Completed deals only

Step by Step

- 1. Select a Pending or Completed deal from the registration list
- 2. Documents can be uploaded from a file for a pc by selecting FILE or SCAN. We strongly recommend using the SCAN option
- 3. Insert document and Click SCAN
- 4. Uploaded documents will require Doc Type for each document scanned
- 5. Click Save



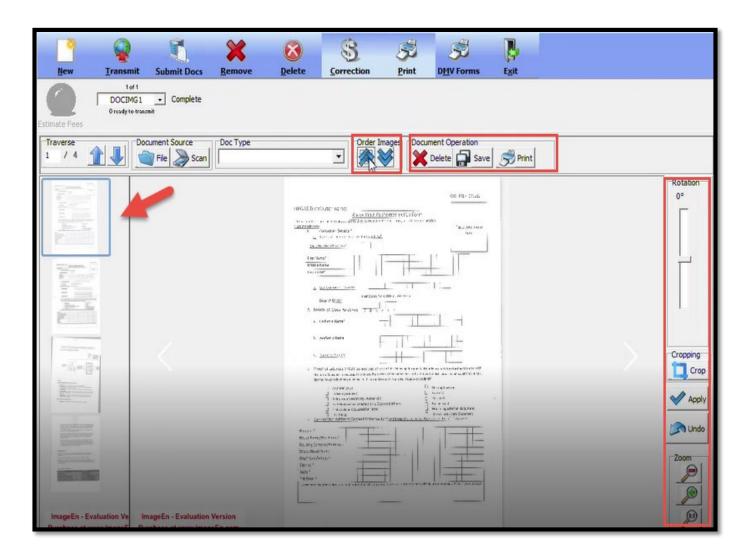






Adjusting Scanned Documents

- ✓ Order of documents can be adjusted by clicking Arrows
- ✓ Document Images
 - Delete
 - Save
 - Print
 - Crop
 - Rotate
 - o Zoom
- ✓ Changes to documents can be saved by clicking Apply
- ✓ Unwanted changes can be reversed by clicking Undo

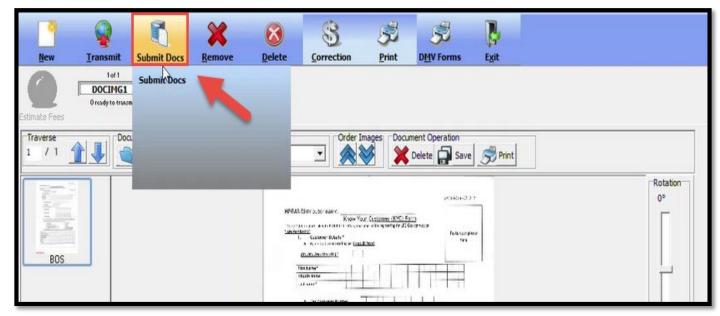






Submitting Saved Documents

- ✓ Submit Docs option will be available once documents have been saved
- ✓ Click Submit Docs to electronically send scanned documents to MVA
- Additional documents can be uploaded
- ✓ Uploading all documents before submitting is highly recommended







Certified Scanners

- ✓ FUJITSU SP-1130
- ✓ EPSON DS-780N
- ✓ FUJITSU 7160



Additional Questions?
Please contact CVR

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We appreciate your business!

CVR would like to thank you for taking the time to educate yourselves in preparation for the changes that will be implemented on July 6th, 2020.



